

# Request for Information (RFI)

OJ S – Prior information Notice 2021/S 071-181052

#### Rejsekort & Rejseplan A/S

Rejsekort & Rejseplan A/S runs an electronic ticketing system for travelling by bus, train and metro on behalf of public transport authorities and transport companies in Denmark. Rejsekort & Rejseplan A/S operates two platforms that constitute the national infrastructure with regards to public travel search, travel information and ticketing:

**Rejsekort** unites all regions and different transport authorities and operators into a common system, which works as both ticket and means of payment. Current date, Rejsekort has more than 3.1 million active travel cards resulting in approximately 10 million journeys and a turnover of around 350 million kr. a month on behalf of PTAs.

**Rejseplanen** is one of the Danes' most used services, with over 35 million entered journeys every month and over 1,2 million journey-searches on the busiest days. The Rejseplan API is the foundation for all other search functions, that shows journeys, pricing and ticketing information for all public transport in Denmark.

## 1 Purpose and objectives

The purpose of this RFI is to assist Rejsekort & Rejseplan A/S in making a market survey prior to, the possible, launch of a call for tender for the future system to support a single national Mobility service to public transport in Denmark.

The objectives are to:

- a) Better understand the potential market of MaaS providers
- b) Gauge market interest and the capacity of potentially interested parties to meet the needs of Rejsekort & Rejseplan A/S

## 2 Subject

Rejsekort & Rejseplan A/S (hereon after called RKRP) has set up strategic themes for the future system; improved availability, ease of use, better customer insight, and cheaper services to RKRPs direct customers.

We deliver the national mobility service that public transportation companies can integrate to via API. Our services cover all types of mobility providers that have interest in our services. Hence, it is our goal to be able to handle all commercial products from the transport companies and other mobility providers. Our service could in the future also be extended to neighboring regions such as Northern Germany and the southern part of Sweden.

A customer-centric focus, when delivering our services will be an integral part of the way RKRP will make public transport more attractive to the end-user. This shall ensure a seamless and intuitive support of the publicly available mobility services, covering planning, reservation, ticket purchasing, as well as personalized and proactive traffic notification. Customers shall also be able to use the service as anonymous, and non-digital users shall be presented with a limited range of alternative physical tickets.

We are currently looking into how the market can help us provide an account-based mobility service with limited dependance of physical equipment for check-in and check-out. The approach to modernizing the IT-landscape is the main topic for this Market dialogue, which is why we seek inspiration from a broad set of different solutions.



#### 3 Questions

The questionnaire used for the preliminary selection of participants for the final dialogue is build up around the following five topics:

- A) Background information
- B) References
- C) Capabilities
- D) Product description
- E) Service Towers

#### 4 Submission deadline

Deadline for receiving replies: April 26<sup>th</sup> 2021 at 12H 00M CET.

### 5 Submission Modalities

Deloitte will act as exclusive advisor during the RFI process, why Deloitte will answer questions regarding the RFI on behalf of Rejsekort & Rejseplan A/S

Please use the dedicated response form and send it to: E-mail: lukesmith@deloitte.dk, to the attention of Mr. L. Smith

Replies by other means will not be considered.

#### 6 Terms and conditions

This RFI is in no way binding on Rejsekort & Rejseplan A/S. It is not an invitation to tender.

Rejsekort & Rejseplan A/S shall not be obligated in any manner, to any respondent providing a response to the RFI, except with respect to obligations stated herein related to confidential or proprietary information. Any potential pricing supplied by respondents will be used solely for planning and budgeting purposes and will not be disclosed.

Due to limited resources, we reserve the right to select a limited number of applicants to participate in the final dialogue. Hence, you will be asked to fill out a questionnaire when you apply to be part of the dialogue. The Questionnaire shall help us prioritize and select who we will proceed the dialogue with. The selection of who will be asked to participate in the final dialogue will be based on a discretionary assessment of how relevant each application in order to get a representative sample of what the market has to offer. The assessment will be based on the following parameters.

- 1. We want to speak with a representative sample of suppliers with different software archetypes of systems (SaaS, Full Managed contracts, tailored with a standard core fully customized etc.)
- 2. We want to speak with a representative sample of suppliers, who are delivering across service tower
- 3. We want to speak with a representative sample of suppliers, with solutions that require different levels of system replacement, compared to the current system architecture presented in the attached material.

Rejsekort & Rejseplan A/S reserves the right to only select suppliers for the final dialogue who has products/solutions that are commercially operational and have an annual turnover of € 2,000,000.



In addition to the discretionary assessment, a potential future solution shall be able handle both GDPR and the Framework conditions for delivering systems to the Danish transport system. These are described more in detail in the background material.

We acknowledge the effort of filling out the questionnaire, hence we will get back to you with a status on whether you will be invited for the final dialogue, along with a reason for why you were not chosen to participate.

Please be aware that we are not going into dialogue concerning concrete projects that is up for public tender within 4 weeks after the end of this RFI.

Respondents to this RFI are solely responsible for all costs and expenses associated with preparation and submission of their response. Rejsekort & Rejseplan A/S shall not be liable for, nor shall it reimburse any of the respondents, or any third party, for any costs, fees, or expenses whatsoever incurred in the preparation, submission, or participation in this RFI process.

All responses to this RFI will be held and remain the property of Rejsekort & Rejseplan A/S once received.